

Council Communication

TO: HONORABLE MAYOR AND COUNCILMEMBERS

FROM: HÅKON JOHANSON – INTERIM FLEET MANAGER – 480.503.6526

THROUGH: CINDI MATTHEISEN – FINANCE DIRECTOR – 480.503.6856

MEETING DATE: APRIL 19, 2012

SUBJECT: PURCHASE OF ONE (1) REPLACEMENT VEHICLE FOR THE STREET DEPARTMENT

STRATEGIC INITIATIVE:	Infrastructure
Click here to enter text.	
LEGAL REVIEW	FINANCIAL REVIEW
<input type="checkbox"/> Complete	<input checked="" type="checkbox"/> Complete
<input checked="" type="checkbox"/> N/A	<input type="checkbox"/> N/A

RECOMMENDED MOTION

MOTION TO WAIVE BIDDING REQUIREMENTS AND AUTHORIZE THE PURCHASE OF ONE (1) REPLACEMENT 2012 FORD F-550 XL EXTENDED CAB WITH ARTICULATED/TELESCOPIC AERIAL LIFT THROUGH SAN TAN FORD IN AN AMOUNT NOT TO EXCEED \$123,693.53, INCLUDING TAXES.

BACKGROUND/DISCUSSION

When this item was presented at the April 5th Council meeting, Council had some questions about the Arizona State bid process, and the cause of late changes to quotes received from vendors.

The body and Chassis of this vehicle fall within the scope of the Arizona State Bid List. The Versalift and all non-Ford parts do not fall within the scope of the State bid list. The recent changes to the quote received from Don Sanderson Ford are due to a change in the cost associated with the non-Ford aspects of this vehicle purchase.

Staff requested a courtesy quote from San Tan Ford, a Gilbert vendor, which came in at \$123,693.53 tax inclusive. Don Sanderson Ford, the State of Arizona contract holder, provided a quote for this unit at \$123,612.79, a difference of \$80.74.

Staff is recommending waiving bid requirements and purchasing from a local vendor because of the sales tax impact to Gilbert of approximately \$1,700.

Staff seeks Mayor and Council approval to purchase one (1) 2012 Ford F-550 XL Dual Rear Wheel, Extended Cab and Chassis with Versalift Model VST-40AP Articulated/Telescopic Aerial Lift to replace unit 0342, a 1997 Chevrolet 1-ton Bucket Truck with 127,917 miles. This replacement would bring this vehicle in-line with five other sister units within Gilbert's Fleet (the five other vehicles with aerial lift are F550s).

This unit has exceeded the established replacement criteria of 12 years and 115,000 miles. Fleet Services has conducted an evaluation on unit 0342 and determined the cost to repair and retain this vehicle for another year would not be cost effective. In addition, the Signal Technicians identified areas of inefficiencies with the existing straight up/down lift, without the use of the newer articulated features they are unable to safely reach the height (up to 15 feet) to replace lights and cameras as well as set up and maneuver in various traffic lane restriction areas. This will also require upgrading this unit from a 1-ton to a 1½ ton vehicle to meet all safety and usage requirements.

The F-550 is a diesel powered truck, which is better suited to the work environment. These trucks are required to sit in idle positions for extended period of time with all of the safety lights and PTO engaged. The diesel cooling system is also better adapted to extended idling in the Arizona climate.

These trucks are also loaned out to other town departments such as Parks, Police for traffic enforcement and Queen Creek.

The order needs to be placed as soon as possible as the build time for this vehicle is six (6) months.

FINANCIAL IMPACT

During the FY2012 budget process, the cost of this vehicle was anticipated to be \$112,000. Once the vehicle was identified, the purchase price was quoted as \$123,693.53. The additional funding of \$11,693.53 will be allocated from the capital allowance in the Streets Replacement Fund. This capital allowance is budgeted for unanticipated failures or changes in vehicle costs.

Funds for the replacement of unit 0342 are budgeted for in the Streets Capital Replacement Fund FY2011-12 budget.

- \$123,693.55 - 120201.00000000.6301

The financial impact was reviewed by Laura Lorenzen, Budget/Financial Plan Analyst.

STAFF RECOMMENDATION

Staff recommends approval to purchase one (1) 2012 Ford F-550 XL with Articulated/Telescopic Aerial Lift for the Streets Department.

Respectfully submitted,

Håkon Johanson
Interim Fleet Manager

Attachments and Enclosures:

SanTan Ford quote

Don Sanderson Ford quote



Town of Gilbert
Fleet Maintenance

Date: _____

Customer: Town of Gilbert (Jim Brohamer) Fax: (480) 503-6407

Description: Purchase one (1) 2012 Ford F-550 XL DRW 4 X 2 Extended cab-chassis with 186" wheel base and 84" cab to axle with versalift articulated/telescopic aerial lift model VST-40 AP

Base Price: \$ 29,980

Base Requirements:

1) 6.7 Liter Powerstroke Diesel	\$ 6316
2) XL Package	\$ INC
3) 19,500 LBS GVWR	\$ 959
4) 4.88 Limit ship	\$ 299
5) Full size Tire & Wheel	\$ 291
6) Powerscope folding trailer tow mirrors <i>N/A ON XL</i>	\$ N/A
7) Power take off (PTO) provision port	\$ 232
8) 6 speed automatic transmission	\$ 158
9) Oxford white exterior	\$ INC
10) Steel gray 40/20/40 seat	\$ INC
11) Window tint-option	\$ 150
12) Versalift VST-40AP Aerial Lift- Installed per attached specs	\$ 74,929 ⁴
13) BFX Fiberglass body - Installed per attached specs	\$ INC
14) Brake controller	\$ 191
15) Upfit switches	\$ INC
16) Cruise control	\$ 195
17) Estimated time of delivery (days/weeks)	<i>1800x 6 MONTHS</i>

Jul 1986
SAN MAN FORD
FLEET MANAGER
3-7-12

Bid Price (with/options):	\$13,783 ⁴¹
Sales Tax:	9903 ¹²
Subtotal:	\$123,686 ⁵³
Tire Tax:	\$ 2 ⁰⁰
Total Delivered Price:	\$123,698 ⁵³



Town of Gilbert
Fleet Maintenance

Date: April 4, 2012

Customer: Town of Gilbert (Jim Brohamer) Fax: (480) 503-6407

Description: Purchase one (1) 2012 Ford F-550 XL DRW 4 X 2 Extended cab-chassis with 165" wheel base and 84" cab to axle with versalift articulated/telescopic aerial lift model VST-40 AP

Base Price: \$27,710.00

Base Requirements:

1) 6.7 Liter Powerstroke Diesel	\$ 6371.00
2) XL Package	\$ STANDARD
3) 19,500 LBS GVWR	\$ 959.00
4) 4.88 Limit ship	\$ 299.00
5) Full size Tire & Wheel	\$ 291.00
6) Powerscope folding trailer tow mirrors	\$ N/A on XL
7) Power take off (PTO) provision port	\$ 232.00
8) 6 speed automatic transmission	\$ Included
9) Oxford white exterior	\$ Included
10) Steel gray 40/20/40 seat	\$ Included
11) Window tint-option	\$ 125.00
12) Versalift VST-40AP Aerial Lift- Installed per attached specs	\$ 76604.00
13) BFX Fiberglass body - Installed per attached specs	\$ Included
14) Brake controller	\$ 291.00
15) Upfit switches	\$ STANDARD
16) Cruise control	\$ Included
17) Estimated time of delivery (days/weeks)	To Be Determined

\$ 112,882.00

Bid Price (with/options):

Sales Tax: 10,723.79

Subtotal: \$ 123,605.79

Tire Tax: \$ 7.00

Total Delivered Price: \$ 123,612.79

Sanderson

FLEET Sales Mgr 4-4-12

Sanderson Ford
Fleet Sales
6400 N. 51st Ave.
Glendale, Ariz 85301
(623) 930-5964
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